

10 Questions Boards Should Ask at Every Meeting

By Ram Charan and Dennis Carey

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Here are the most pressing queries for boards to be posing to

management, according to Ram Charan and Dennis Carey, vice chairman of Korn Ferry.

- What is keeping the CEO awake at night, and what can the board do to help?
- What are the top three to five priorities of management, and what is blocking them?
- Are the blockers surmountable? If not, why?
- Do we have the right team and a truly value-added board? If not, why are they still here?
- Do we know our competitors' teams? Who are they? Are they better than ours?
- What threats can destroy us? Digital delay? Inflation? Wrong strategy?



• Are we aware of investor mix and what it portends?

- Are we smarter than the analysts? If not, why not? How can we correct that?
- Do we have cyber protection designed by real experts? If not, what can be done?
- Are we complacent? If so, how do we correct before obsolescence sets in?

